

<b>Contract # 314430</b>		Data Entered 06/01/12		Last Modified 10/04/12		Entered By JILL Hipskind		Spots 52		Rate \$43,300.00										
Schedule Dates	10/01/12-10/07/12	Advertiser	RGAPP - Republican Governors Association (952)	Entered By CO-OP	No	Headline # 06151500	Demo	Order Type Package Deal	Commission % 15.00	Commission \$6,495.00	Commission \$36,805.00									
Agency	Target Enterprises (3056)	Product	Political - Issue (1068)	Brand	143/REPUB GOV ASS INC (129014)	Salesperson	Telerep/Los Angeles, Los Angeles (1043)	Buyer Name CRANE, CINDIE	Phone/Fax /	Commission \$6,495.00	Commission \$36,805.00									
Sales Office	Telerep/Los Angeles	Buyer Name	CRANE, CINDIE	CPE	RGA NC/RGA/143	Account Types	National/Political	Billing Type Standard	Comments 143/REPUB GOV ASS INC ***** THIS IS A CASH IN ADVANCE SCHEDULE ***** , PRODUCT: REPUBLICAN GOVERNORS ASSOCIATION, RGA NC	Net Total \$36,805.00	Sales Tax									
Target Enterprises 15260 Ventura Boulevard #1240 Sherman Oaks, CA 91403																				
WSOC-TV	1901 North Tryon Street Charlotte, NC 28206-2700																			
WSOC-TV	1901 North Tryon Street Charlotte, NC 28206-2700																			
Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered	
1.0 Revised Line / Spot		10/01/12-10/05/12	4	:30	SA- GA (EST)		1	1	1	1	1					\$445.00	\$1,780.00	Charlotte (WSOC)	RUN IX PER DAY	5/1/12
1.1 Normal Line / Spot		10/01/12-10/05/12	4	:30	SA- GA (EST)		3	X	X	X	X					\$1,335.00	\$4,005.00	Charlotte (WSOC)	RUN IX PER DAY	5/1/12
2.0 Revised Line / Spot		10/01/12-10/05/12	4	:30	SA- TA (EST)		1	1	1	1	1							Charlotte (WSOC)	RUN IX PER DAY	5/1/12
2.1 Normal Line / Spot		10/01/12-10/05/12	4	:30	SA- TA (EST)		3	X	X	X	X					\$2,700.00	\$8,100.00	Charlotte (WSOC)	RUN IX PER DAY	5/1/12
3.0 Revised Line / Spot		10/01/12-10/05/12	4	:30	TA- SA (EST)		2	2	2	1	1							RUN 2X M-W & IX TH-F PER DAY, MAX SEP	5/1/12	
3.1 Normal Line / Spot		10/01/12-10/05/12	4	:30	TA- SA (EST)		3	X	X	X	X					\$1,000.00	\$3,000.00	Charlotte (WSOC)	RUN 2X M-W & IX TH-F PER DAY, MAX SEP	5/1/12
4.0 Revised Line / Spot		10/01/12-10/05/12	4	:30	SA- 10A (EST)		1	1	1	1	1							Charlotte (WSOC)	RUN IX PER DAY	5/1/12
4.1 Normal Line / Spot		10/01/12-10/05/12	4	:30	SA- 10A (EST)		4	X	X	X	X					\$425.00	\$1,700.00	Charlotte (WSOC)	RUN IX PER DAY	5/1/12
4.1.1 Closed Preempt		10/02/12																Breaking News Interrupty/Spot -		
5.0 Normal Line / Spot		10/01/12-10/05/12	4	:30	10A- 11A (EST)		1	1	1	1	1					\$425.00	\$2,125.00	Charlotte (WSOC)	RUN IX PER DAY	5/1/12
6.0 Normal Line / Spot		10/01/12-10/05/12	5	:30	10:58A- 11:57A (EST)		1	1	1	1	1					\$390.00	\$1,950.00	Charlotte (WSOC)	RUN IX PER DAY	5/1/12
6.0.1 Closed Preempt		10/01/12																No Avail/Exception -		
<b>CONFIRMATION CONTRACT</b>												Date:	Comments:							
Accepted-Agency/Advertiser:																				

WSOC-TV does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity This non-discrimination provision is a condition of each advertising contract with this station whether verbal or written.



WSOC-TV

WSOC-TV  
1901 North Tryon Street  
Charlotte, NC 28206-2700

Target Enterprises  
15260 Ventura Boulevard  
#1240  
Sherman Oaks, CA 91403

Target Enterprises  
Political - Issue (1068)  
Brand  
143/REPUB GOV ASS NC (129014)  
Salesperson  
Buyer Name  
Phone/Fax  
CPE  
Account Types  
Billing Type  
Comments

Telerep/Los Angeles  
CRANE,CINDIE  
/  
RGA NC/RGA/143  
National/Political  
Standard  
143/REPUB GOV ASS NC  
\*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\* , PRODUCT: REPUBLICAN  
GOVERNORS ASSOCIATION, RGA INC.

**Contract # 314430**

Schedule Dates	10/01/12-10/07/12	Date Entered	06/01/12
Advertiser	RGAPPC - Republican Governors Association (952)	Last Modified	10/04/12
Agency	Target Enterprises (3056)	Entered By	Jill Hipskind
Product	Political - Issue (1068)	CO-OP	No
Brand	143/REPUB GOV ASS NC (129014)	Headline #	06151500
Salesperson	Telerep/Los Angeles	Demo	
Buyer Name	CRANE,CINDIE	Order Type	Normal
Phone/Fax	/	Packaged Deal	
CPE	RGA NC/RGA/143	Commission %	15.00
Account Types	National/Political	Commission	\$6,495.00
Billing Type	Standard	Net Total	\$36,805.00
Comments		Sales Tax	

143/REPUB GOV ASS NC  
\*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\* , PRODUCT: REPUBLICAN  
GOVERNORS ASSOCIATION, RGA INC.

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
6.0.2	Closed Preempt	10/02/12															Charlotte (WSOC)	(Manager's)	Pre-empt/Exception -
6.0.3	Closed Preempt	10/03/12															Charlotte (WSOC)		Political/Exception -
6.0.4	Closed Preempt	10/05/12															Charlotte (WSOC)	No Avail/Exception -	
9.0	Normal Line / Spot	10/01/12-10/05/12	6	:30	4P- SP (EST)	1	1	1	1	1	1			5	\$60.00	\$300.00	Charlotte (WSOC)	RUN IX PER DAY	6/1/12
10.0	Revised Line / Spot	10/01/12-10/05/12	4	:30	5P- 5:30P (EST)	1	1	1	1	1	1						Charlotte (WSOC)	RUN IX PER DAY	6/1/12
10.1	Normal Line / Spot	10/01/12-10/05/12	4	:30	5P- 5:30P (EST)	3	X	X	X	X	X			3	\$1,075.00	\$3,225.00	Charlotte (WSOC)	RUN IX PER DAY	6/1/12
12.0	Revised Line / Spot	10/01/12-10/05/12	4	:30	6P- 6:30P (EST)	1	1	1	1	1	1						Charlotte (WSOC)	RUN IX PER DAY	6/1/12
12.1	Normal Line / Spot	10/01/12-10/05/12	4	:30	6P- 6:30P (EST)	3	X	X	X	X	X			3	\$1,490.00	\$4,470.00	Charlotte (WSOC)	RUN IX PER DAY	6/1/12
13.0	Revised Line / Spot	10/01/12-10/05/12	4	:30	6:58P- 7:30P (EST)	1	1	1	1	1	1						Charlotte (WSOC)	RUN IX PER DAY	6/1/12
13.1	Normal Line / Spot	10/01/12-10/05/12	4	:30	6:58P- 7:30P (EST)	3	X	X	X	X	X			3	\$1,125.00	\$3,375.00	Charlotte (WSOC)	RUN IX PER DAY	6/1/12
14.0	Revised Line / Spot	10/01/12-10/05/12	4	:30	7:38P- 7:56P (EST)	1	1	1	1	1	1						Charlotte (WSOC)	RUN IX PER DAY	6/1/12
14.1	Normal Line / Spot	10/01/12-10/05/12	4	:30	7:28P- 7:56P (EST)	3	X	X	X	X	X			3	\$1,000.00	\$3,000.00	Charlotte (WSOC)	RUN IX PER DAY	6/1/12
15.0	Normal Line / Spot	10/01/12-10/01/12	4	:30	10P- 11P (EST)	1								1	\$3,900.00	\$3,900.00	Charlotte (WSOC)	RUN IX PER DAY	6/1/12
16.0	Revised Line / Spot	10/01/12-10/07/12	3	:30	11P- 11:35P (EST)	5	X	X	X	X	X						Charlotte (WSOC)	RUN IX PER DAY	6/1/12

**CONFIRMATION CONTRACT**

Accepted-Agency/Advertiser:	Date:	Accepted-Station:
		Comments:

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<b>Contract #</b>		<b>314430</b>	Date Entered	06/01/12	Last Modified	10/04/12	Entered By	Jill Hipskind	Charlotte (WSOC)		
Schedule Dates	10/01/12-10/07/12		Spots	52	Rate	\$43,300.00	By Broadcast Month	Oct. 2012	Grand Total:	\$2	\$43,300.00
Advertiser	RGAPP - Republican Governors Association (952; Target Enterprises (3056))		Entered By Co-Op	No	Headline #	06151500					
Agency	Political - Issue (1068)		Demo		Order Type	Normal					
Product	143/REPUB GOV ASS NC (129014)		Package Deal		Commission %	15.00					
Brand	Telerep/Los Angeles, Los Angeles (1043)		Commission	\$6,495.00	Commission						
Salesperson	Telerep/Los Angeles		Net Total	\$36,805.00	Sales Tax						
Sales Office	CRANE, CINDIE										
Buyer Name											
Phone/Fax	/										
CPE	RGA NC/RGA/143										
Account Types	National/Political										
Billing Type	Standard										
Comments	143/REPUB GOV ASS NC ***** THIS IS A CASH IN ADVANCE SCHEDULE *****, PRODUCT: REPUBLICAN GOVERNORS ASSOCIATION, RGA NC.										

<b>WSOC-TV</b>	1901 North Tryon Street Charlotte, NC 28206-2700	Target Enterprises 15260 Ventura Boulevard #1240 Sherman Oaks, CA 91403
<p><b>Contract #</b></p> <p><b>314430</b></p> <p>Schedule Dates 10/01/12-10/07/12</p> <p>Advertiser RGAPP - Republican Governors Association (952; Target Enterprises (3056))</p> <p>Agency Political - Issue (1068)</p> <p>Product 143/REPUB GOV ASS NC (129014)</p> <p>Brand Telerep/Los Angeles</p> <p>Salesperson Telerep/Los Angeles</p> <p>Sales Office CRANE, CINDIE</p> <p>Buyer Name /</p> <p>Phone/Fax RGA NC/RGA/143</p> <p>CPE National/Political</p> <p>Account Types Standard</p> <p>Billing Type</p> <p>Comments 143/REPUB GOV ASS NC ***** THIS IS A CASH IN ADVANCE SCHEDULE *****, PRODUCT: REPUBLICAN GOVERNORS ASSOCIATION, RGA NC.</p>		

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered	
16.1	Normal Line / Spot	10/01/12-10/07/12	3	:30	11P- 11:35P (EST)	3	X	X	X	X	X	X	X	3	\$1,490.00	\$4,470.00	Charlotte (WSOC)	RUN IX PER DAY	9/17/12	
17.0	Revised Line / Spot	10/01/12-10/07/12	3	:30	11:35P- 12:02A (EST)	1	1	1	1	1								Charlotte (WSOC)	RUN IX PER DAY	5/4/12
17.1	Revised Line / Spot	10/01/12-10/04/12	3	:30	11:35P- 12:02A (EST)	1	1	1	1	1								Charlotte (WSOC)	RUN IX PER DAY	5/4/12
17.2	Normal Line / Spot	10/01/12-10/04/12	3	:30	11:35P- 12:02A (EST)	3	X	X	X	X	X	X	X	3	\$625.00	\$1,875.00	Charlotte (WSOC)	RUN IX PER DAY	9/17/12	
18.0	Normal Line / Spot	10/04/12-10/06/12	4	:30	6A- 8A (EST)									1	\$300.00	\$300.00	Charlotte (WSOC)	RUN IX PER DAY	5/4/12	
20.0	Normal Line / Spot	10/04/12-10/06/12	5	:30	12:05A- 12:25A (EST)									1	\$325.00	\$325.00	Charlotte (WSOC)	RUN IX PER DAY	5/4/12	
21.0	Normal Line / Spot	10/07/12-10/07/12	3	:30	6A- 8A (EST)									1	\$375.00	\$375.00	Charlotte (WSOC)	RUN IX PER DAY	5/4/12	
24.0	Normal Line / Spot	10/07/12-10/07/12	3	:30	6P- 6:30P (EST)									1	\$1,075.00	\$1,075.00	Charlotte (WSOC)	RUN IX PER DAY	5/1/12	
27.0	Normal Line / Spot	10/06/12-10/06/12	4	:30	8A- 9A (EST)									1	\$725.00	\$725.00	Charlotte (WSOC)	RUN IX PER DAY	9/17/12	
28.0	Normal Line / Spot	10/07/12-10/07/12	3	:30	6A- 8A (EST)									1	\$375.00	\$375.00	Charlotte (WSOC)	RUN IX PER DAY	9/17/12	
29.0	M/G For 6.0.2 / Spot	10/07/12-10/07/12	6	:30	6A- 8A (EST)									1	\$390.00	\$390.00	Charlotte (WSOC)	RUN IX PER DAY	10/2/12	
30.0	M/G For 6.0.1 / Spot	10/04/12-10/05/12	5	:30	3P- 4P (EST)									1	\$390.00	\$390.00	Charlotte (WSOC)	RUN IX PER DAY	10/2/12	
31.0	M/G For 6.0.3 / Spot	10/05/12-10/05/12	6	:30	10A- 11A (EST)									1	\$390.00	\$390.00	Charlotte (WSOC)	RUN IX PER DAY	10/4/12	
32.0	M/G For 4.1.16.0.4 / Spot	10/05/12-10/05/12	6	:30	4P- 5P (EST)									1	\$815.00	\$815.00	Charlotte (WSOC)	RUN IX PER DAY	10/4/12	

## CONFIRMATION CONTRACT

Date:

Accepted-Station:

Comments:

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